



- › In few years our production data has grown exponentially.

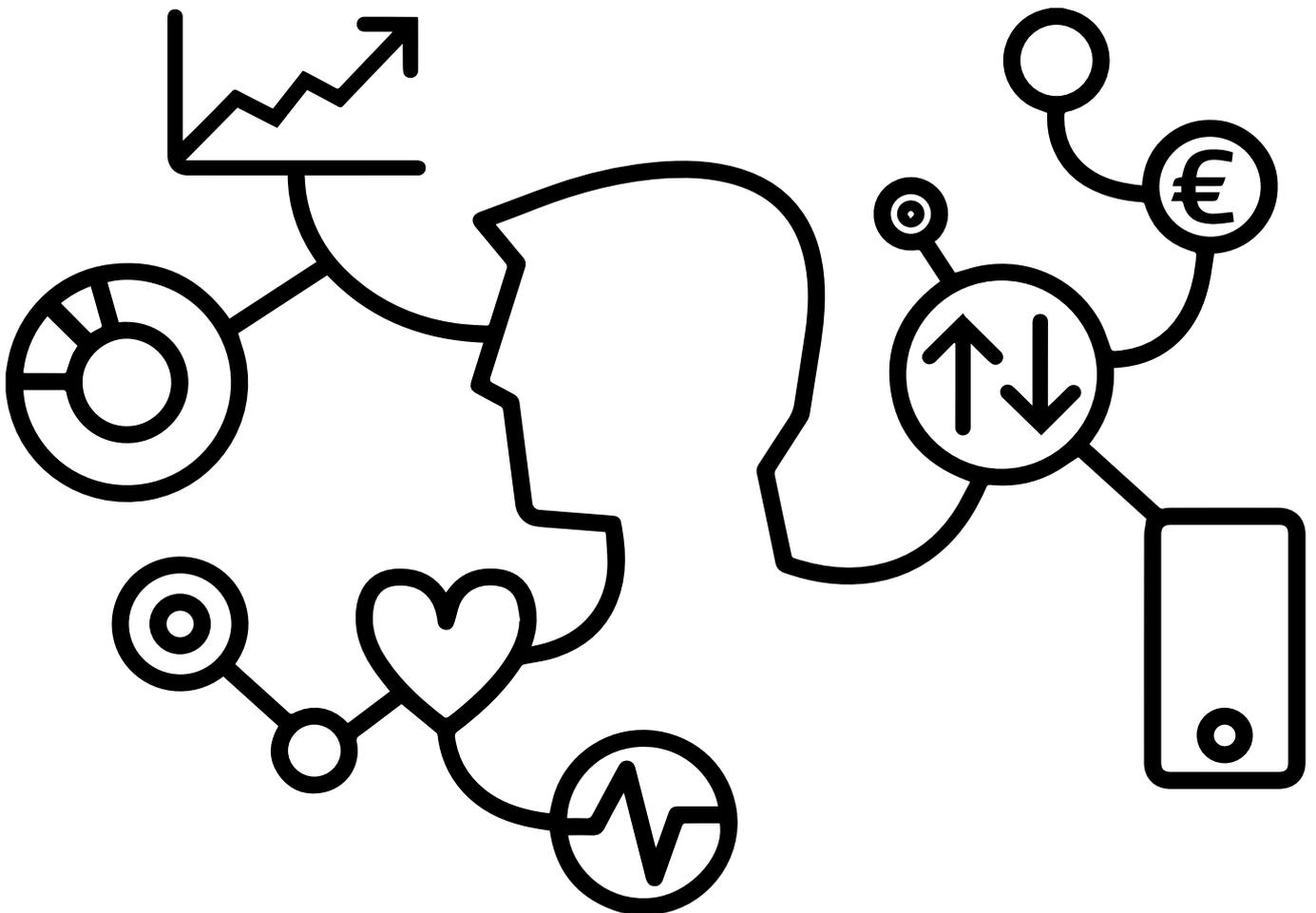
We need tools to analyze and process the relevant information:  
*Big Data.*

- › How are the implications of *Big Data* for us as individuals and relationships with our environment.
- › How to improve our human performance though large volume of data process.

# Big data

## The power of data

*"The Big Data technology already is here, now to learn how to use it."*





# Big data

# The power of data

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# Trends Forum meeting

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Thank you so much

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# The power of data

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➔ **Our ability** to produce information has evolved at the speed of light over the last few years. Because of the massive amount of available data, new tools to analyze and process data and identify relevant information have emerged. We have just started to seize the opportunities created by current technologies.

"If you stacked the new books being published next to each other you would have to move at 90 miles an hour just to keep up with the end of the line", wrote Stephen Hawking in *The Universe in a Nutshell* thirteen years ago already. "If the exponential growth continued, there would be ten papers a second in my kind of theoretical physics, and no time to read them", said the acclaimed physicist.

In fact, that is exactly what has happened. According to the professor of bioinformatics at the Harvard School of Public Health, Winston Hide, **in the last five years, more scientific data have been**

**generated than in the entire history of mankind.** The sheer volume of existing data is so that if they were stored physically, they would take up more space than a galaxy, assures Hide.

This new, accelerated speed at which we generate contents has contributed to the emergence of a new science: big data. The name is self-explanatory. However, this concept in and of itself does not suffice to explain the science, which goes beyond the sheer concept of quantity. This is more than just massive data; it involves value creation through processing and analyzing data—that is **truly revolutionary of**

**big data** and the reason why thirty experts from around the world met at the XIII Future Trends Forum organized by the Bankinter Foundation of Innovation, the inspiration for this publication.

In the process leading up to this point, numerous devices and applications that measure, structure, process and analyze huge amounts of data have been developed thanks to new technological infrastructure designed to support petabytes of information. There are new, more polished technologies emerging constantly to improve organizational efficiency, accurately identify customers' tastes and needs, connect to governments and citizens, reinforce security and smart management in cities, carry out all sorts of forecasts and form useful **behavior patterns** for companies to gain deeper knowledge of their target public and raise awareness among individuals regarding their lifestyle, even recommending certain changes to habits in order to improve some aspect of their life & health.

This is just the beginning, we've barely started to harness the potential unleashed by big data analysis. Big data has opened the door to a better informed, more efficient society, capable of achievements that not so long ago belonged to the realm of science fiction.

Hawking may not have time to read all scientific papers written, but he will not need to. Some big data technology will do it for him, and he will just interpret the results. In fact, he will not have to wait much: thirteen years have gone by since his forecast, and this is part of the present. Data-driven **informed decision making** is a reality today, and ignoring it equals lagging behind.

The challenge now is to find the needle in the haystack, identify what is **relevant** and apply it while engaging all stakeholders (companies, organizations, governments, professionals and citizens), and overcoming legal, structural and human barriers along the way. No-one said it would be easy, but it sure is worth trying.

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# The Six Ws of Big Data in Business

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➔ **What is the point** of big data in business? What can it do for my company? How can I harness it to its utmost potential?

All news piece needs to answer at least six questions. Five of them start with W (Who, What, Where, When and Why) and the last one, How, also contains letter W. Those are the six Ws of journalism, although they are not exclusive to that field. We wanted to use the six Ws here to explain the vision of data science from a business perspective and answer these six questions:

**'Who'** is actually quite clear: **big data**, an industry worth \$3.2 billion in 2010 and bound to hike up to \$17 billion by 2015, [according to IBM](#). It might be a controversial business at times, especially reputation-wise, when companies dig and trade in data generated by our personal lives online. But that is also why it is profitable: emerging start-ups like Splunk or companies like Acxiom have made [\\$300 million](#) and [\\$1 billion in annual revenues](#) each.

**'What'** is the actual use: **quantify, predict and change**. Quantify in order to tap into the knowledge stemming from the analysis of (otherwise immeasurable) massive data sets; ultimately to discover important facts, leaks we were missing, or behavior patterns of people linked to the organization (employees, clients, consumers...). And predict purchase or vote decisions based on them, or

modify inefficient processes.

**'Where?'** We can apply it **comprehensively and across all departments** (HR, operations, finance, marketing...) within a company to attain several objectives: process and performance efficiency, leadership and talent training, business development, product & services research and innovation...

**'How?'** **Innovating**. By applying a broad, open vision that requires a shift in the corporate mindset. Embedding big data into an organization's DNA. Devising (and implementing) new approaches to consumers, new ways of generating value while developing a product or providing a service and creating new lines of business for this purpose; sharing the problems of the organization and its challenges to find crowdsourced solutions; going from the traditional iterative innovation to disruptive innovation.

**'Why'** and **'what for'** are also quite clear: to **optimize and transform** Data from the Internet, social media, phones and devices accurately measure our performance and use this knowledge to predict future performance. These measurements are useful to make more efficient business processes, but they often lead you a step further, to the transformation

of the organizational structure, making it leaner and more easily adaptable to market demands.

However, big data science cannot do this by itself. The 6 Ws are missing the **human factor**, which needs to be combined with the technology. On one hand, financial management, predictive and causal analysis and business intelligence tools are increasingly sophisticated and can be integrated into one single platform. But these applications will be useless if change is not implemented gradually and starts by actively listening to employees; in

Missing the human factor, which needs to be combined with the technology.

a constant process of measuring their needs and continuously strengthening the values and drivers of the transformation in progress.

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# Together in data

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➔ **Big data** connects us to the people around us and drives interaction at many levels – ranging from social to business – and in many fields – from health care to security.

Let's move from companies to individuals, to the **implications of big data for each and every one of us as individuals and our web of relationships**: between public officers and citizens, doctors and patients, executives and employees, coaches and players or law enforcement agents vs. criminals.

"Technology is accelerating the ability to listen to concerns. This is quite remarkable when applied to **the workings of cities**. The emerging participation platforms started by many governments around the world—be them local, regional or national platforms—enable citizens to express their needs regarding the place where they live and also notify incidences. In

return, the administration is expected to react promptly. The problem does not lie in the ability to respond to the question, but rather, in its priority. The pressure of citizens might lead to inappropriate decisions and leave aside solutions to larger-scope problems that require more careful attention and meticulous, prolonged action.

The health care system is another vertical experiencing the arrival of big data. For the time being, it is merely an observer, as if this had nothing to do with it. But as it stands still, everything around it is in motion, and **relationships between patients, caregivers and healthcare professionals are**



# Implications of big data for each and every one of us as individuals and our web of relationships.

**changing** inside and outside the system, in physical or online communities and within families. At an individual level, self-care is changing too, as we become aware of our lifestyle and how to improve it through applications and devices that measure our activity and healthcare markers. You may see it or not, but the healthcare system already is in a process of reinvention.

And so are corporations, where big data has arrived as the final incentive needed to renew mature hierarchical structures that do not satisfy the current needs of employees. This is the beginning of a **transition towards a new organization and relationship paradigm** between employees of an organization. Transparency is the key value, thanks to open data policies.

Employees demand more empowerment to make decisions, and big data gives it to them, which in turn leads to greater awareness of their responsibilities. The role of the executive power is being redefined, from bosses to leaders, from authority to facilitators, from controlling to nurturing talent.

The role of sport coaches is also changing. Computational science could be of use if you conceive the game not as a group of individuals but as a network where the better the connections (passes) between the points (players), the better the performance. Therefore, new strategies could be defined for the playing field by combining data analysis and the theory of networks. In fact, it is a reality already. The barrier is human, more so than

technological: it requires an open mindset towards data and a **leveled relationship between players and coaches**. The work of the coaches will now be to “apply” results obtained from the data analysis into a strategy shared with the players. And most of the previous work will be undertaken by a new position: the data scientist, who will compile and clean the data.

This profile is currently scarce: it is an emerging profession and demand is not yet adjusted to the actual needs. The case of law enforcement agencies is quite obvious. Out of 49,000 policemen in New York, there are only 880 trained in data. This leaves them in a less than favorable position to use the latest tools available to prevent and detect crimes (online and on the street) and find the guilty party. Even if they have state-of-the-art technology, they lack skilled staff, which renders the technology useless.

This shortage of resources is in contrast with the economic abundance of criminal organizations, which have access to the same tools as the police. Add to this that they are not subject to legal barriers on privacy, data protection or exchange of information. This means that they can use big data without boundaries to develop smart, criminal super-organizations and feed their network and supply chain endlessly. Therefore, **the relationship between law enforcement agents and criminals is one of unfair disadvantage**.

# Remaining challenges

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➔ **Polishing**, understanding and applying data while guaranteeing privacy are the three greatest challenges of big data.

Big data needs to retake three tests, and it might fail again if it doesn't act accordingly. The first test has to do with cleaning out subprime data. The second, with reading comprehension applied in practice. And the third, with ethics and accountability. In order to make sure these three subjects do not evolve from challenge to barrier and make us lag behind, we need to do our homework.

**Contextualize and clean.** That is the first data treatment, necessary to obtain a high-quality contribution instead of useless, simply declarative data. Algorithms must feed from human interaction, because a high heart rate while exercising is not the same as a high heart rate while chilling on the sofa. Nevertheless, useless, unstructured, wrong data will always make it through the first filter. They need to be detected and eliminated. The better the initial filter and selection, the easier the second run will be—while avoiding over-using the technical feasibility of unlimited data compilation that we actually don't need.

**Understand and apply.** That is the second task. Good reading comprehension of data is the key to appropriate communication. To this end, skilled data scientists and analysts that convey the key messages become essential. They may use existing

visualization tools to facilitate big data to business professionals. The next step is applying the knowledge, what is to be done with the data. It is not as easy as it looks. Healthcare professionals, for one, face daily doubts regarding the use made of patient data (improved approach, learn about what works and what doesn't in the system...).

**Balance.** When compiling medical data, another question arises: Where to stop? This is linked to the third pending subject: the fine balance between property (and its limits), privacy and security. Who owns the personal data collected by governments, law enforcement agencies and other organizations? Where does their right to use them start and the right to protect one's information end? On one side of the scale there are the privacy of individuals and the security of their data, and on the other, their physical security when a law enforcement action could benefit from those data.

This is an obvious conflict of interest that we must solve in order to harness the potential of big data. There is no choice: we either do the homework or fail the test again.

# The Promised Land

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➡ **Past times were not** always better. The future will be better, provided that the aspirations of big data come to fruition.

Facing the challenges and overcoming the barriers to big data can lead us to a fantasy world. A fully connected world ruled by transparency; with open data and free, collaborative tools; where companies, organizations and institutions, governments and individuals work together to fight poverty, healthcare, food and environmental problems; where collaborative work and open innovation lead to create and implement what today are considered science-fiction technologies.

This golden age could be attained if the **legal, human, market, format, access and skill-related barriers** stopping it today are overcome. The first page written in the history of the future includes a great global alliance to share data in the fight against the great scourges of humanity, enabled by global privacy regulation to standardize access to data. Compliance will be checked via machine learning algorithms.

In the medium term, data management tools will become widespread, and years later they will become available via mobile apps, gamified to the point that even kids will master them. At the same time, data will be open under a single international standard, and formats will be standardized—in medical records, for instance. But there will be a catastrophe amidst all this: a pirate cyber attack from a criminal super-organization will destroy the world's IT network and the Internet as we know it.

This will force a reconsideration of the protection and privacy paradigms and how to fight fraud and identity theft. We will move back to a conservative stance of social resistance that will ease up as transparency and systems that guarantee data protection evolve. Further, increasingly more people will seek training in data science or analysis, and **new academic disciplines will be created** inside and outside of the official education system, offline and online, and no college student will graduate without having studied big data science. Employment will be guaranteed—at least for a few years, until the excess supply leads the market to saturation. Operations in cities will be self-managed through an algorithm, and companies will have a marketplace to buy and sell data. As the sensor technology progresses and the quality of data improves; the connected, driverless car might become a reality—something that will change how we see cars: as a service, rather than property. Additionally, there will be quantum computers at the service of data. And the volume issue will disappear, since all the data in the world will fit in a hard drive the size of a spoon, just as Hawking's universe fits in a nutshell.

This is the future before us, provided that the experts making predictions are right on track. Now it is time to go back to reality, to 2015, and hit the ground running so that in a few years we can revel in the golden age of big data.



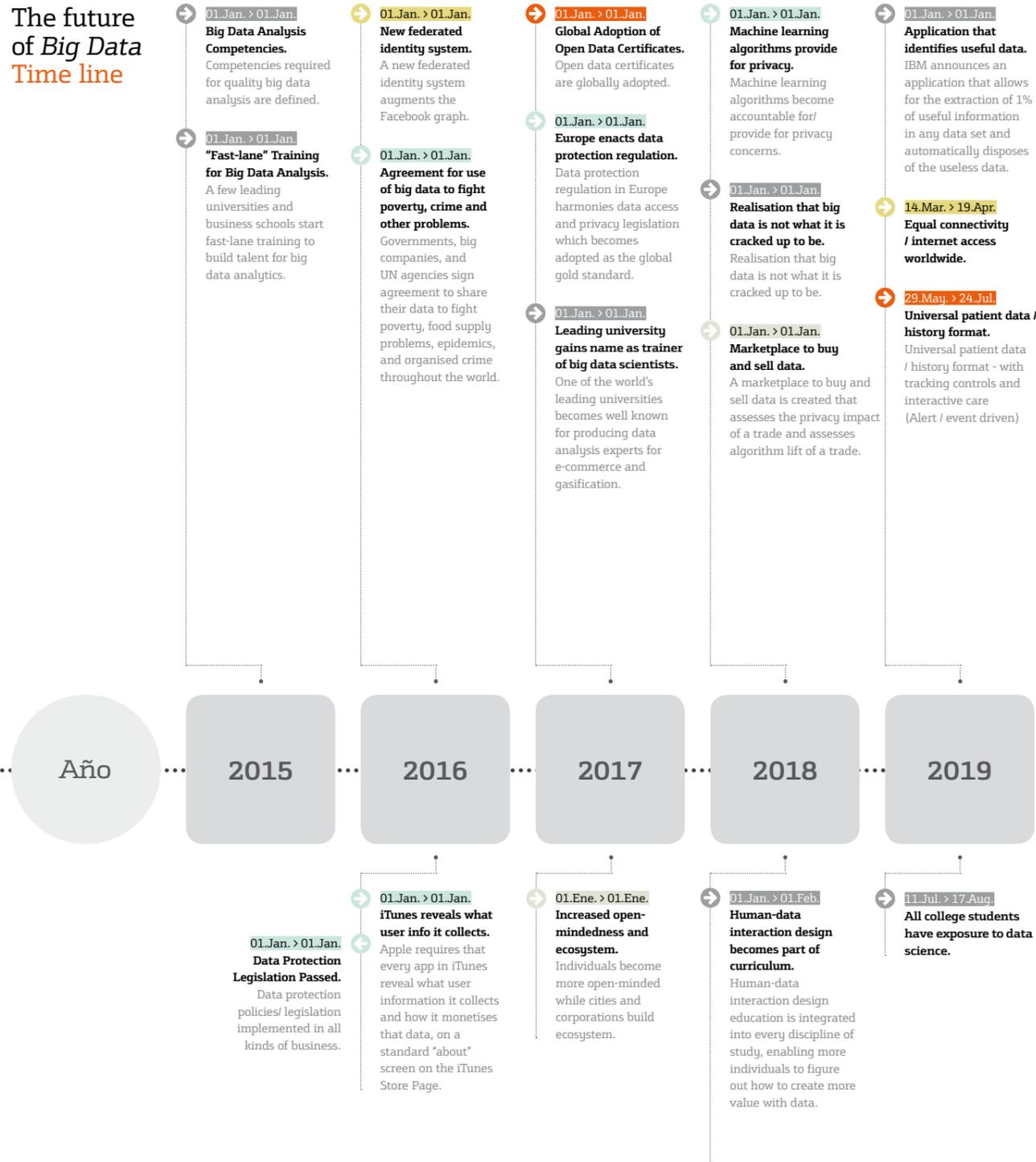
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# The future of Big Data

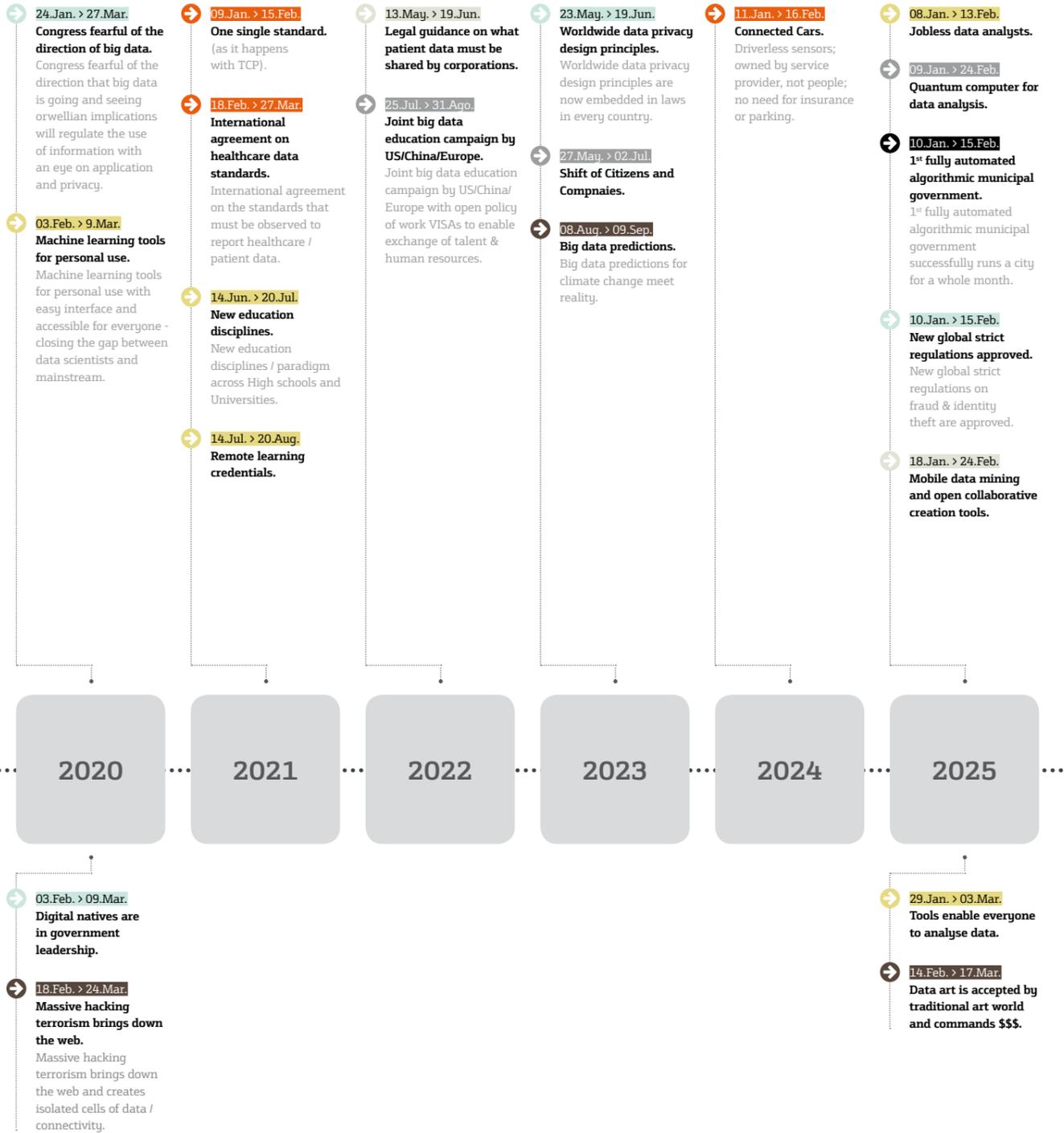
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# The future of Big Data Time line



- ➔ Undeveloped Markets milestones
- ➔ Data formats, Quality & Standards milestones
- ➔ Human factor & Resistance milestones
- ➔ Legislation & Legal Framework milestones



- ➔ Skills & Resources milestones
- ➔ Silos (Access, API) milestones
- ➔ Other milestones:





